



\$ 1,000

WILLIAM HAPCHUK MEMORIAL 2012 SCHOLARSHIP FUND

Our industry is in the business of helping people. Either we are helping them maintain their onsite wastewater treatment system or we are getting them out of trouble when the system fails and they have a backup in the house or puddle in the yard. We are usually welcomed with open arms like a long lost friend when we arrive in their driveway. Some of our relationships last for decades through generations of our family businesses.

So what happens when the news you give the client makes them happy to see you leave? Sometimes the report we give them isn't what they want to hear! If it is bad news it is going to cost them money and that would make any of us unhappy.

How would you handle giving a client the news that they need a new septic system?

Thank you for your interest in the National Association of Wastewater Transporter's (NAWT's) William Hapchuk Memorial Scholarship Fund.

To file a completed application, it will be necessary for you, the applicant, to follow the steps below and to complete the form on the reverse side as directed.

- 1. Application.** Only full-time college students by the Fall of 2012 are eligible for the William Hapchuk Memorial Scholarship Fund. **Participation is open to students majoring in environmental science, life science, or related curriculum.**
- 2. Essay.** You, the applicant, must provide an essay of 1000 words or less, responding to the question "How would you handle giving a client the news that they need a new septic system?"

The following information and materials are to be sent to the William Hapchuk Scholarship Fund Scholarship Committee via electronic format (email to info@nawt.org, or on disk to the NAWT office):

1. The completed "Application" form (you may convey the same information electronically without the form);
2. Your typed essay of 1000 words or less in electronic format.

All applications for scholarship must be completed by you, the applicant, and returned, if by postal service, with the form on the reverse side and typed essay, postmarked no later than January 1, 2012, to the NAWT office.

The winner will be notified on or shortly after February 1, 2012.
Please be reminded that you may reapply for this scholarship annually.

Application information is confidential and may be evaluated by an outside independent consultant.

WILLIAM HAPCHUK MEMORIAL
2012 SCHOLARSHIP FUND
APPLICATION

To be completed by the student, known herein as the Applicant

Please type or print

1. Name: _____

2. Social Security Number: _____

3. Address: _____

4. City/State/Zip: _____

5. Daytime Phone Number: _____

6. Name of school you attend or will attend and Major: _____

(You *must* be a full-time college student either currently or by the Fall of 2012 majoring in environmental science, life science, or related curriculum.)

7. If you have a relative in the onsite wastewater treatment system industry please give name and relationship: _____

(Not necessary to win)

8. Please attach, on disk or via email, an essay of 1000 words or less, responding to the question "How would you handle giving a client the news that they need a new septic system?"

9. I hereby grant my permission to NAWT to reprint my essay in whole, or in part, for promotional purposes, such as newsletter articles or press releases. _____

(applicant's signature here)

Please return this application along with your essay in electronic format to the address listed below by January 1, 2012. The winner will be notified on or shortly after February 1, 2012.

NAWT
Scholarship Committee
P.O. Box 220
Three Lakes, WI 54562
Phone: 800-236-6298
Email: info@nawt.org