Analyzing Your Resources: What Goes on Around You is Important!

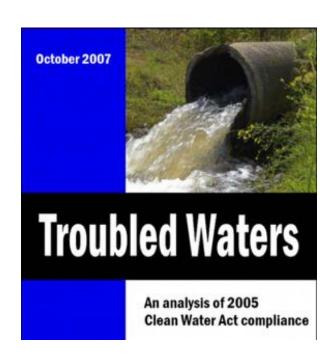




Knowing your territory

- Be aware of WWTP issues for receiving waste
- Local farming manure application trends
- Local trends of public environmental awareness
- Area development: residential and commercial





Current cost of disposal

- Current costs at WWTP
- Time to and from WWTP
- Hours WWTP is open
- Materials that they accept





Company

Does it run you or do you run it?

- Size
- Public relations
- Employees
- Customers

State and local authorities





Resources

- NAWT
 - Symposium
 - Cost analysis spread sheet
- Field trips
 - Look at facility lay outs
 - No need to reinvent the wheel



Resources



- ▶ Talk to existing facility owners
 - We usually love to talk dewatering!!
- Be involved with the Industry
- Do you own your property?
- Farmers in your area
- Other pumpers to partner with
 - Co-op Other industries do it, why can't we?

Sighting your facility

- Zoning concerns
- Access
- Centrally located
- Look for existing properties and buildings that could be great opportunities





Your Facility

- Recycling of machines and repurpose of materials (www.govdeals.com)
- KISS (Keep It Simple Stupid)
- Gravity is your friend
- Keep it safe





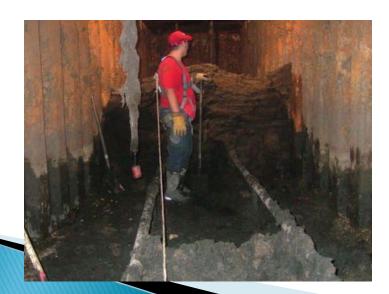
Your Facility

- Have necessary safeguards to protect the environment
- Be a good neighbor
- Allow room for expansion
- Waste streams to be accepted
- Layout is important



Your Facility

- Plan ahead for unique opportunities
- Storage
 - Importance of mixing
 - Incoming wastes
 - Supernatant water
 - Sludge cake





Don't forget screening

- Screen out trash early in facility
- The cleaner the better
- Do not grind will come back to haunt you







Facility project team

- You
- Employees
- Operator
- Accountant
- Engineer
 - Must understand the project and vision
- Regulators
- Construction
 - Hired to do job
 - You and employees





Simple transfer station

- Low volume
- Low cost at WWTP
- Low investment
- Lets trained employees keep servicing customers



Land applying

- May need to purchase equipment
- Fields
 - Rent
 - Purchase
- Follow THE RULES and KEEP PROPER RECORDS
- Must have options for storage





Partnering with farmers

- Farmers understand agronomic loading
- May have existing equipment
- Must have options for storage
- No land purchase expense
- Follow THE RULES and KEEP PROPER RECORDS



Dewatering boxes

- Low investment
- Liners (Bags)
 - permanent or disposable
- Polymer addition necessary
- Plan to move and haul boxes
- Can be done inside or outside





Dewatering boxes

- Need storage
- Now have two materials to dispose of
 - filter cake
 - water
- Good stepping stone
- Expandable



Mechanical dewatering

- Many different technologies
- Two materials to dispose of
- Drier cake
- Polymer addition necessary
- Need storage
- Larger expense

Can be designed for larger volumes and expansion

You have separated it - now what?

- Water needs to have further treatment
 - WWTP
 - Will have to purchase capacity at plant
 - Price per gallon will vary by facility
 - Surcharges
 - Spray irrigation
 - Sub surface



You have separated it - now what?

- Sludge cake
 - Landfill
 - Land applied
 - Further treatment





NAWT Symposiums







Tim Frank Septic

- Family owned since 1966
 - 3RD generation now on board
- Located Northeast Ohio
 - Snow belt



Tim had a philosophy:

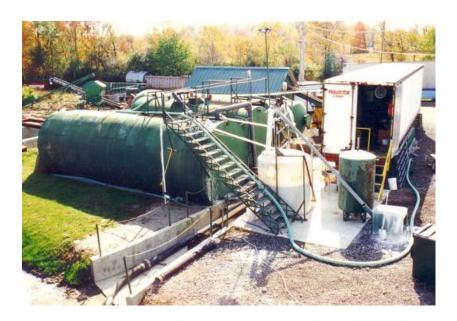
We should have the ability to properly dispose of the materials we pump and not rely on others to provide us with disposal options.



Tim Frank Septic

- Options for disposal were minimal
- Site of the first waste symposium
- Treats septage and aerated waste
- Does not accept outside haulers





The Evolution of Disposal

- Started early with land application
- Added holding lagoons for winter storage
- 503 regulations and company growth
 - A press is added outdoors (WHAT WERE WE THINKING??!!)
- ▶ 1999 Started construction of 1ST building





- 2005 wetlands, holding pond, and spray irrigation are put into use
- December 2007 fire levels building and destroys contents





- June 2008 building rebuilt and operational again
- ▶ 2012 Ohio EPA issues a NPDES permit for our spray irrigation discharge







Kline Services

- Hosted 2nd waste treatment symposium
- Large full service company located in central Pennsylvania
- Saw need early to have the ability to properly handle the volume and types of waste they were called to dispose of
- Has adapted there waste handling options over the years to provide not only disposal but waste to energy production









Septic Services

- Located in Union, Missouri
- Started facility from scratch
- Treatment included a belt press, circular clarifier, and aerated lagoons which discharge to the Bourbeuse River
- Recently a large soil absorption field was designed, once installation is completed the discharge will be abandoned



Select Processing

- Located in Orlando, Florida
- Totally open air facility
- Started as lime stabilization and land application
- Belt press added solids disposed of at landfill and water transported to WWTP
- Connection made to WWTP for water





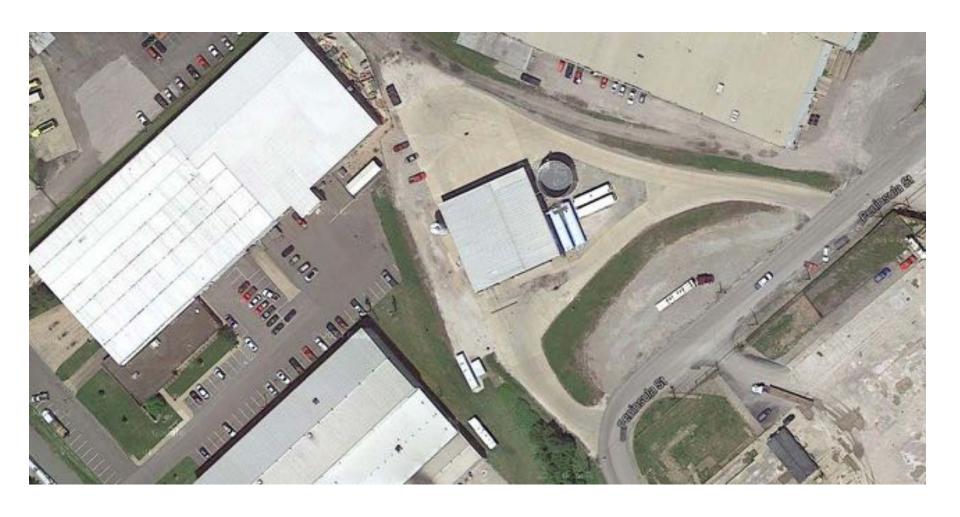


Liquid Assets Disposal

- Located in Wheeling, West Virginia
- Built on bare lot
- Small foot print





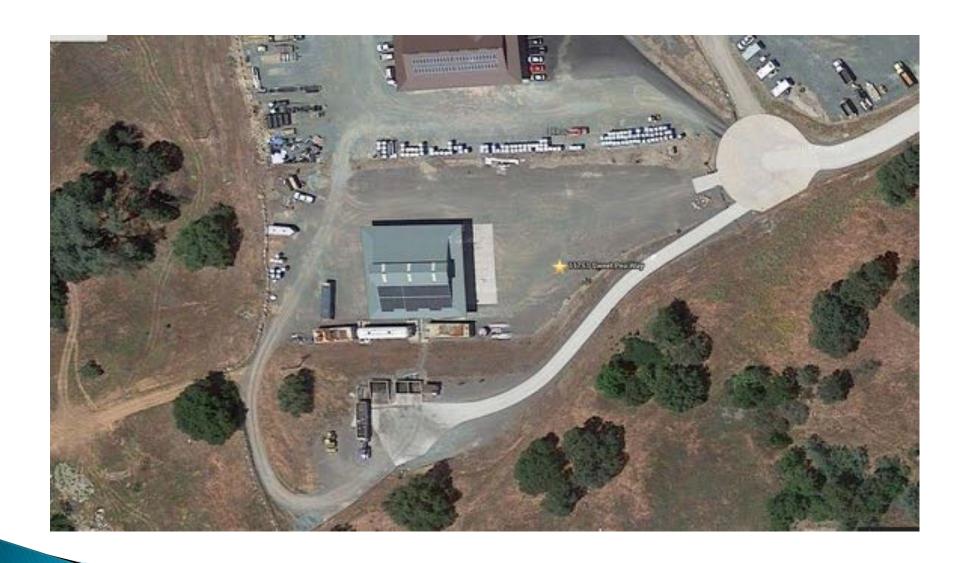


Sierra Septic Service

- Located in Sutter Creek, California
- Used site topography to their advantage
- Utilizes dewatering boxes and Alar press
- Sunny California and solar panels provide electric for facility







JAMES PENNER'S FACILITY

- Located in Clayton, Indiana
- Reinvented the wheel using his own technology, In The Round Dewatering
 - Works like a dewatering box but slowly turns
- Low power
- Small foot print









QUESTIONS

- 2015 SYMPOSIUM
 - Virginia Beach, Virginia November 2016